

# Cornell Cooperative Extension Livingston County

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Dear Potential 4-H Livestock Auction Bidder:

This packet is designed to provide you with information about the 2024 Livingston County 4-H Livestock Auction and how you can participate as a potential bidder. The auction will be held on Saturday, July 20, 2024 at the Hemlock Fair, Hemlock, NY. A buyers' reception will be held at noon followed by the sale of animals at 1:00 pm.

The 4-H market animal project helps youth develop important life skills in many different ways. 4-H members participating in a market animal project learn how to raise a high quality product for the consumer as well as important business skills such as financial management; marketing; and record management by completing records to track expenses, income, and profit/loss of their project.

Support from buyers who purchase a 4-H market animal project is crucial to the sustainability of this program.

**NEW REGISTRATION PROCESS:** To better facilitate the bidder registration process, all 2023 registered auction bidders will be automatically registered for the 2024 auction using 2023 information. If you are a new bidder or need to change your 2023 information please contact [info@teitsworth.com](mailto:info@teitsworth.com). Registered bidders will only need to pick up their bidder number from the clerking table on the day of the auction.

**NEW PAYMENT PROCESS:** To better facilitate the payment process, all successful bidders will be invoiced by RTI Auctions after the auction. Payment will not be collected/accepted at the auction.

Not able to attend the auction? No problem! We have an absentee bid option. Please contact me prior to July 10th for details at [mjw16@cornell.edu](mailto:mjw16@cornell.edu) or 585-991-5441.

We look forward to seeing you at the auction. Please contact me if you have any questions about the auction or the purchasing process.

Thank you for your support of the Livingston County 4-H Livestock Auction Program.

Sincerely,

Mark Wittmeyer  
Youth Development Team Leader

# How Much Meat Will I Get?

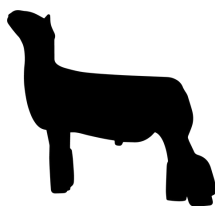
## Retail Yield

This will vary with the weight, finish, and size of the purchased animal. The quantity of specific retail cuts will vary according to the cutting instructions given to the meat processor. Use this to plan for freezer space needed or to make other arrangements for your meat.

## Market Lamb

A 110 pound lamb will yield approximately 50 pounds of retail cuts.

- 14 lbs. Leg Cuts and Leg of Lamb
- 4 lbs. Loin – Chops, Roasts
- 3 lbs. Rack – Rib Roasts, Spare Ribs
- 13 lbs. Shoulder – Roasts, Block Chops
- 12 lbs. Flank, Neck Breast Cuts
- 4 lbs. Miscellaneous Cuts



**50% Yield**

## Market Hog

A 250 pound hog will yield approximately 138 pounds of retail cuts.

- 29 lbs. Pork Loin – Chops, Roasts
- 18 lbs. Sausage
- 19 lbs. Bacon
- 6 lbs. Spare Ribs
- 28 lbs. Ham
- 20 lbs. Picnic Roasts, Blade Roasts
- 18 lbs. Trimming, Lard



**70% Yield**

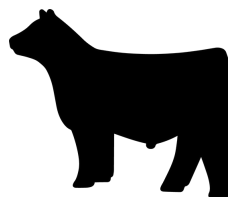
## Dressing Percentage

The proportion of carcass weight relative to live weight of an animal. Heavier muscled animals tend to have a higher dressing percentage. Animals with a higher degree of finish usually also have a higher dressing percentage. The average dressing percentage for steers is 60%, but can vary greatly with the breed of cattle. When the animal is judged, the judges are taking into account the factors that affect dressing percentage and quality grade. Use the following yields as a guideline when making your purchasing decisions.

## Beef Steer

A 1,220 pound steer will yield approximately 540 pounds of retail cuts.

- 36 lbs. T-bone, Porterhouse, Cube Steaks
- 90 lbs. Other Steaks (Sirloin, Round)
- 120 lbs. Fancy and Boneless Roasts
- 120 lbs. Bone-in Shoulder Roasts, Chuck
- 48 lbs. Lean, Stew Type Cuts
- 54 lbs. Economy Cuts – Short Ribs, Plates
- 72 lbs. Ground Beef



**60% Yield**

## Market Poultry

A 12-14 pound meat bird will yield approximately an 8-11 pound carcass.



**70% Yield**

# Options for buying at the Livingston County 4-H Auction

## Straight Forward Purchase

This is the most common way individuals or businesses can support the auction.

With a straight forward purchase, the highest bidder commits to purchasing the animal and paying in full. At this time, you will need to decide where you want your animal shipped to be processed (cutting and wrapping). A list of available processors is included in this packet. Also included in this packet is information on how much meat you can expect to receive from your animal. This is an excellent option to fill your freezer with high quality locally grown meat.

**Absentee Bid Option** - If you are unable to attend the auction in person but would still like to bid on an animal, contact Mark Wittmeyer at [mjw16@cornell.edu](mailto:mjw16@cornell.edu).

## Not interested in the meat? No problem!

Many individuals and businesses enjoy the opportunity to support the 4-H Livestock Auction, but find it too difficult to handle the meat. These individuals and businesses are welcome to re-sell their lot through Canandaigua Stockyards. Individuals and business will be reimbursed at a later date for the animal at market price.

## Find a friend or associate to split the animal

Many individuals do not have the financial means or freezer capacity for a whole carcass. In this case, you may find someone to split your beef, hog, or lamb with. This is done more often with beef. Information is provided in this packet that provides an estimate of how much meat you can anticipate from your purchased animal. In this situation, one of the partners will need to represent the group during the bidding process.

## Alternatives for a purchase on behalf of a business

Businesses can benefit from involvement in the sale in several ways. The purchase of an animal in the sale will entitle you to the publicity that is outlined in this packet. The following is a list of suggested ways to use the meat from the 4-H Livestock Auction to benefit your business:

- Businesses are always looking for creative ways to recognize and attract high quality employees. Meat makes an excellent fringe benefit.
- The meat can be used for company parties and gatherings.
- The meat can be donated to food pantries or other worthy causes.

*The buyer is responsible for paying the processor directly for the cost of cutting and wrapping. This cost is in addition to the purchase price.*

# Benefits of Supporting the Livingston County 4-H Market Animal Program

- Supporting local 4-H youth
- Purchasing a locally produced animal
- Secured processing date with 4 processors to choose from
- You choose which cuts of meat you would like
- Transportation is provided (for a small fee) to each of the processors
- Quality fed and raised animal
- In-person or absentee bidding options
- Option to resell the animal at the Canandaigua Stockyards
- Names of buyers are promoted in several different ways



## How will the results of the Livingston County 4-H Livestock Auction be publicized?

The 4-H Livestock Auction is an excellent way for you and/or your business to be recognized as a supporter of 4-H youth and agriculture in Livingston County.

The 4-H Program will recognize all buyers in local print media following the 4-H Livestock Auction.

**Buyers of the Grand Champion, Reserve Champion, and Charity Animals** of each species will have a photo taken with the animal and the 4-H member immediately following the sale of the animal. The buyers of these animals will receive a customized thank you gift. These photos will also be used in brochures and print media to promote the 4-H Livestock Auction the following year.



**All buyers** will be listed on a sign displayed in the Agricultural Building at the Hemlock Fair the following year, and recognized in next years 4-H Auction Advertisement Brochure & in the local newspaper.



# I want to support the Livingston County 4-H Livestock Auction! What do I do next?

1. Use the complimentary admission pass that is included in this buyer's packet to enter Gate #6 on Saturday, July 20, 2024 at the Hemlock Fair. Please complete the requested information on the pass. A buyer's reception will be provided between 12:00 and 1:00 pm. Enjoy a meat tasting reception before the auction and view the auction animals. 4-H members will be available at this time to answer questions about their animals being sold.
2. At 12:00 pm, a table will be set up in the Agricultural Building where you may pick up your bidder number.
3. Be the last to bid on the lot of your choice. Buyer(s) of Grand Champion, Reserve Champion, & Charity animals will need to be available for photos at the end of the bidding.
4. You will be contacted by RTI Auctions with your invoice. No payment will be taken the day of the sale. You will also be contacted by the processing facility you choose regarding the processing of your animal. It is the responsibility of the buyer to pay the processor directly for cutting and wrapping. Generally, the meat is ready within two weeks after the auction.



# Auction Processors

## Beef, Hog, & Lamb Processors

### Warsaw Meat Packing

Michelle Solpietro  
3865 Miller Road,  
Warsaw, NY 14569  
585-786-2820  
USDA Inspection # 4638  
Trucking Price: Beef - \$20 &  
Hogs/Lambs - \$15

### Grizzly's Custom Cutting

Ivan Davis  
1046 South River Road,  
Hunt, NY 14846  
585-476-2249  
USDA Inspection #21554  
Trucking Price: TBD

### Kramell's Meat Market

Dave Kramell  
6531 Cowie Road,  
Wyoming, NY 14591  
585-689-5376  
Trucking Price: Beef - \$20 &  
Hogs/Lambs - \$15

### Sylvester Quality Meats

Rick & Veronica Mead  
1791 California Road,  
Westfield, PA 16950  
814-367-5803  
USDA Inspection # 40157  
Trucking Price: Beef - \$20 &  
Hogs/Lambs - \$15

We suggest  
calling these  
processors prior  
to the auction  
about their  
processing fees  
& options

## Poultry Processor

### HLW Acres, LLC

Hermann & Laura Weber  
1727 Exchange Street Rd,  
Attica, NY 14011  
585-591-0795  
Processing: TBD Per Lot  
\*Includes styrofoam cooler\*

Birds will be processed, frozen & available  
following the auction

*The buyer is responsible for paying the processor directly for the cost of cutting and wrapping. This cost is in addition to the purchase price.*